

JOB DESCRIPTION

Job Title: Technical Sales Engineer

Reporting to: Regional Sales Director

Purpose: To undertake the following main duties in the manufacture and assembly of products in accordance with all process procedures and health and safety policies

Main Duties/Responsibilities:

- Personal accountability for sales budget within the category End Users customer base within the region
 - Cultivating new and existing ICS customers
 - Meeting and exceeding sales targets as set between the RSD and you
 - Working with the RSD and the Groups technical resources ensure that all quotations and proposals are fit for purpose
 - Forecast orders and sales on a four month forward view basis at requested 2 weekly intervals
 - Working closely with telesales and RSD to establish an telesales strategy
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Skills : Engineering background and preferably be technically qualified.

Hours of work: 40 Hours per week

Holiday: 25 days per annum (3 or 4 days taken for xmas depending upon how xmas falls)

Benefits: BUPA cover after 6 months service at completion of success probationary period with an option top cover family at own cost. Contributory Pension after 12 months service up to 4% matched contributions.

Death in Service Benefit and Childcare Voucher scheme available upon commencement.